



中國工商銀行(亞洲)  
ICBC (Asia)



### ICBC (Asia) to Host Seminar on Investing in Mainland China

8 March 2007, Hong Kong – ICBC (Asia) is dedicated to explore the investment, insurance and wealth management businesses while one of the focuses is to organize a series of wealth management seminars for the customers. The first seminar, which will be held on 10 March 2007 on the third floor of the Sheraton Hotel, Tsimshatsui, is hosted by ET Business College and invited local and Mainland experts to share their views on Mainland China investments.

The seminar will feature renowned financial commentators from Hong Kong and investment expert from Mainland China. They are going to share their professional insights on investment strategies for 2007, Renminbi bonds, stocks of banking and insurance industries. The speakers include:

Guest of Honour: Mr. Stanley Wong, Director & Deputy General Manager, ICBC (Asia)

Facilitator: Mr. Arthur Shek, Associate Publisher & Head of Research, Hong Kong Economic Times

**Topic: Evaluation on China Red Chip Companies**

Speaker: Mr. Dominic Wong, Head of Sales, Bank Channel, Fidelity Investments Management (Hong Kong) Limited

**Topic: The Latest Investment Strategy for China Market**

Mr. Zhang Xing Sheng, Director, Product Planning and Market Analysis Division, Financial Market Department, ICBC Head Office

**Topic: Renminbi Bond Investment Approach**

The latest research shows that the number of Hong Kong millionaires reached 276,000, or 1 millionaire in every 20 Hong Kong adults. To meet the wealth management needs of these individuals, ICBC (Asia) will work closely with its parent company — Industrial and Commercial Bank of China (“ICBC”) — to design personalized, cross-border and private banking services. These services will be targeted to customers whose total liquid assets reach HK\$800,000 or above. The wealth management customers can even enjoy the same priority services throughout China.

It is the Bank's goal this year to devote more resources towards the wealth management services. ICBC (Asia) will establish more Wealth Management Service Centres, providing customers with comprehensive financial analysis tools and personalized wealth management advisory services. Investment seminars with speakers from ICBC will be organized regularly to update the customers with latest investment opportunities. This seminar will be the debut of ICBC (Asia)'s upcoming wealth management services. .

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**ICBC (Asia)**

ICBC (Asia) is a full licensed bank incorporated in Hong Kong with its shares listed on The Stock Exchange of Hong Kong (Stock Code: 349). It has 39 branches, 5 dedicated commercial business centres and an investment service centre in Hong Kong. It is principally engaged in banking, financial and other financial related services with focus on retail banking, commercial banking as well as corporate banking business. Being the flagship of Hong Kong banking business of Industrial and Commercial Bank of China, the largest commercial bank in the Mainland China (in terms of total assets), ICBC (Asia) is currently the sixth largest bank (in terms of total assets) among banks listed in Hong Kong. On 23 November 2005, ICBC (Asia) was assigned A2/Prime-1 long-term/short-term deposit ratings and D+ Bank Financial Strength Rating (BFSR) by Moody's Investors Service.